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**– Jargon Buster -**

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| **Advice Fee** | A fee you may be charged if you use a financial advisor |
| **APR** | Annual Percentage Rate  |
| **Arrears** | You’ve missed at least one payment at anytime (loan, mortgage, credit card, etc) |
| **Booking Fee** | An upfront charge made by some lenders  |
| **Capital** | Amount borrowed to buy the property |
| **CHAPS Fee** | Covers lender’s costs when your mortgage is sent to your solicitor |
| **Chattel** | Moveable objects in the property |
| **Completion** | When you take possession of the new property  |
| **Conveyancing** | Legal process involved in buying / selling your property |
| **Disbursements** | Expenses paid on the buyer’s behalf  |
| **Equity** | Value of your property over and above your mortgage |
| **ERC** | Early Repayment Charge |
| **Exchange** | The buyer and seller agree to buy and sell the property; deal is legally binging. New owner should have insurance in place at this point.  |
| **Freehold** | You own the property and the land it is on |
| **Ground Rent** | Fee paid by the leaseholder to the freeholder |
| **Homebuyers Report** | Highlights any problems and advice on resolving them |
| **Interest Only** | Pay the interest of the mortgage only during term of the loan |
| **Leasehold** | Right to live in property but do not own the building or the land it sits on |
| **Legal Fees** | Fee paid to solicitor, includes Stamp Duty and search fees |
| **Mortgage Deed** | Legal document which formalises the mortgage agreement |
| **Mortgage in Principle** | Lender statement showing how much they may be prepared to lend |
| **Mortgage Offer** | Formal document confirming the mortgage loan |
| **Mortgage Valuation** | Basic survey to check the property is adequate security for the loan |
| **Negative Equity** | Amount you owe is greater than the value of the property |
| **Porting** | Moving a mortgage from one property to another |
| **Product Fee** | The fee the lender charges for a particular mortgage product |
| **Remortgage** | A new mortgage and lender on your existing property where the old mortgage is paid off |
| **Repayment Mortgage** | Pay off the interest and a portion of the capital |
| **Searches** | Local authority, water drainage and environmental |
| **Shared Ownership** | You part own and part rent your property |
| **Title Deeds** | Documents that show ownership history of the property |
| **TOB** | Terms of Business |
| **Valuation Fee** | Fee paid for the lender’s survey upon mortgage application |
| **Vendor** | Person / Owner whom is selling a property |